

case study

RPS Energy Group

RPS Energy is a global multi-disciplinary consultancy, providing integrated technical, commercial and project management support services in the fields of geoscience, engineering and HS&E to the energy sector.

They operate from regional offices in Europe, North America, Australia and Asia

The Challenge

To reduce RPS Energy's monthly management fee payable to Giles Travel by recovering some, or all of their costs through their billable invoices to customers.

The Solution

We set up 2 accounts for RPS Energy, 1 under Billable (for their customers) and 1 under Non-Billable (for RPS Energy internal travel). We charge a total Management Fee of a 4.5% Management Fee on both accounts' billed air tickets at the end of the month.

During the month on each invoice under the 'Billable account' Giles Travel show a transaction fee agreed by RPS Energy with the cost of the air ticket and the tax. This amount is settled by RPS Energy's customers.

So at the end of the month Giles Travel calculate the 4.5% Management Fee on both accounts and refund the transaction fees back to RPS Energy leaving a nett amount.

The Benefits

Through lateral thinking and creativity with figures Giles Travel's costs for managing both accounts of RPS Energy are paid for by RPS Energy's customers.

The 4.5% fee is recovered through the total amount of transaction fees charged. RPS Energy are very pleased with this system as you can imagine!! Giles Travel are happy as they still receive their 4.5%.

The RPS logo, consisting of the letters 'RPS' in white on a dark blue background, enclosed in a thin white border.

"The service was EXCELLENT!"

